



**KENYA INSTITUTE OF MASS COMMUNICATION**

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**TENDER NO KIMC/S/09/2020-2021.**

**PROVISION OF CLEANING AND SANITARY COLLECTION  
SERVICES**

**CATEGORY B**

**FINANCIAL YEAR 2020-2021**

**THE DIRECTOR**

**KENYA INSTITUTE OF MASS COMMUNICATION  
P.O BOX 42422-00100  
NAIROBI  
TEL: 254-020 655 1555**

**CLOSING DATE- 17<sup>TH</sup> APRIL, 2020 AT 10.30**

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## **Introduction**

1. This Standard Tender Document has been prepared for use by public entities in Kenya
2. The following general directions should be observed when using the document.
  - (a) Specific details should be furnished in the Invitation to Tender and in the special conditions of contract. The final documents to be provided to the tenderers should not have blank spaces or give options
  - (b) The Instructions to Tenderers and the general conditions of contract should remain unchanged. Any necessary amendments to these parts should be made through the special conditions of contract and the appendix to instructions to tenderers.
3. (a) Information contained in the Invitation to Tender shall conform to the data and information in the tender documents to enable potential tenderers to decide whether or not to participate and shall indicate any important tender requirements.
  - (b) The Invitation to tender shall be issued as an advertisement in accordance with the regulations or a letter of invitation addressed to tenderers who have expressed interest following the invitation for expression of interest for which the invitation is issued.

**SECTION I                    INVITATION TO TENDER**  
**DATE 31<sup>ST</sup> /03/2020**

**TENDER REF NO. KIMC/09/2020/2021**

**TENDER NAME    -PROVISION OF CLEANING SERVICES AND SANITARY  
COLLECTION**

1. The **Kenya Institute of Mass Communication** invites sealed bids from eligible candidates for supply of Tonners.
2. Interested eligible candidates may obtain further information from and inspect the tender documents at **Kenya Institute of Mass Communication Supplies Chain Management Uholo Road Off Mombasa Road P.O. Box 42422-00100 Nairobi** during normal working hours.
3. A complete set of tender documents may be obtained by interested candidates upon payment of non-refundable fees of **Kshs 1000** in cash or Bankers cheque payable to Account No-1143244362 Kenya Commercial Bank -Kicc Branch **-Kenya Institute of Mass Communication. Downloading the tenders is free but your particulars is required for record purposes.**
4. Completed tender documents are to be enclosed in plain sealed envelopes marked with tender reference number and be deposited in the Tender Box at **KIMC Administration Block Entrance on or before 17<sup>TH</sup> APRIL 2020 at 10.30am or be addressed to The Director KIMC P.O. Box 42422-00100-Nairobi**
5. Prices quoted should be net inclusive of all taxes and delivery must be in Kenya Shillings and shall remain valid for 120 days from the closing date of the tender.
6. Tenders will be opened immediately thereafter in the presence of the Candidates or their representatives who choose to attend at **Kenya Institute of Mass Communication Nairobi.**

*Head of Supply Chain Management*  
*Kenya Institute of Mass Communication*  
**For: Director**

**SECTION II - INSTRUCTIONS TO TENDERERS**  
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## SECTION II - INSTRUCTIONS TO TENDERERS

### 1. Eligible Tenderers

- 1.1. This Invitation for Tenders is open to all tenderers eligible as described in the Invitation to Tender. Successful tenderers shall complete the supply of goods by the intended completion date specified in the Schedule of Requirements Section VI.
- 1.2. The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.
- 1.3. Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods under this Invitation for tenders.
- 1.4. Tenderers shall not be under a declaration of ineligibility for corrupt and fraudulent practices.

### 2.2 Eligible Goods

- 2.1. All goods to be supplied under the contract shall have their origin in eligible source countries.
- 2.2. For purposes of this clause, "origin" means the place where the goods are mined, grown, or produced. Goods are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially-recognized product results that is substantially different in basic characteristics or in purpose or utility from its components
- 2.3. The origin of goods is distinct from the nationality of the tenderer.

### 2.3 Cost of Tendering

- 3.1. The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the procuring entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 3.2. The price to be charged for the tender document shall not exceed **Ksh.1,000/=**

3.3. All firms found capable of performing the contract satisfactorily in accordance with the set prequalification criteria shall be prequalified.

## 2.4. The Tender Document

4.1. The tender document comprises the documents listed below and addenda issued in accordance with clause 2.6 of these instructions to Tenderers

- (i) Invitation to Tender
- (ii) Instructions to tenderers
- (iii) General Conditions of Contract
- (iv) Special Conditions of Contract
- (v) Schedule of requirements
- (vi) Technical Specifications
- (vii) Tender Form and Price Schedules
- (viii) Tender Security Form
- (ix) Contract Form
- (x) Performance Security Form
- (xi) Bank Guarantee for Advance Payment Form
- (xii) Manufacturer's Authorization Form
- (xiii) Confidential Business Questionnaire

4.2. The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

## 2.5 Clarification of Documents

2.5.1 A prospective tenderer requiring any clarification of the tender Document may notify the Procuring entity in writing or by post at the Entity's address indicated in the Invitation to Tender. The Procuring Entity will respond in writing to any request for clarification of the Tender documents, which it receives not later than seven (7) days Prior to the deadline for the submission of tenders, prescribed by the Procuring Entity. Written copies of the Procuring entities response (Including an explanation of the query but without identifying the Source of inquiry) will be sent to all prospective tenderers that have received the tender document.

5.2. The procuring entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

## 2.6 Amendment of Documents

- 6.1. At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendment.
- 6.2. All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.
- 6.3. In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Procuring entity, at its discretion, may extend the deadline for the submission of tenders.

## **2.7 Language of Tender**

- 7.1. The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchange by the tenderer and the Procuring entity, shall be written in English language, provided that any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

## **2.8 Documents Comprising of Tender**

- 8.1. The tender prepared by the tenderers shall comprise the following components
  - (a) a Tender Form and a Price Schedule completed in accordance with paragraph 2.9, 2.10 and 2.11 below
  - (b) documentary evidence established in accordance with paragraph 2.1 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
  - (c) documentary evidence established in accordance with paragraph 2.2 that the goods and ancillary services to be supplied by the tenderer are eligible goods and services and conform to the tender documents; and
  - (d) tender security furnished in accordance with paragraph 2.14

## **2.9 Tender Forms**

- 9.1. The tenderer shall complete the Tender Form and the appropriate Price Schedule furnished in the tender documents.

## **2.10 Tender Prices**

- 10.1. The tenderer shall indicate on the appropriate Price Schedule the unit prices and total tender price of the services it proposes to provide.
- 10.2. Prices indicated on the Price Schedule shall include all costs including taxes.



10.3. Prices quoted by the tenderer shall be fixed during the Tender's performance of the contract and not subject to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22

10.4. The validity period of the tender shall be 120 days from the date of opening of the tender.

## 2.11 Tender Currencies

11.1. Prices shall be quoted in Kenya Shillings unless otherwise specified in the Appendix to Instructions to Tenderers.

## 2.12 Tenderers Eligibility and Qualifications

2.12.1 Pursuant to paragraph 2.1. The tenderer shall furnish, as part of its Tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.

2.12.2 The documentary evidence of the tenderers eligibility to tender shall establish to the Procuring entity's satisfaction that the tenderer, at the time of submission of its tender, is from an eligible source country as defined under paragraph 2.1

2.12.3 The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall be established to the Procuring entity's satisfaction;

(a) that the tenderer has the financial, technical, and production capability necessary to perform the contract;

## 13. Goods Eligibility and Conformity to Tender Documents

13.1. Pursuant to paragraph 2.2 of this section, the tenderer shall furnish, as part of its tender documents establishing the eligibility and conformity to the tender documents of all goods which the tenderer proposes to supply under the contract. 2.11.1 Pursuant to Clause 2.1 the tenderer shall furnish, as part of its tender,

13.2. documents establishing the tenderers eligibility to tender and its qualifications

13.3. to perform the contract if its tender is accepted.

13.4. 2.11.2 The documentary evidence of the tenderers qualifications to perform the

13.5. contract if its tender is accepted shall establish to the Corporation's

13.6. satisfaction that the tenderer has the financial and technical capability

13.7. necessary to perform the contract.

13.8. The documentary evidence of the eligibility of the goods shall consist of a statement in the Price Schedule of the country of origin of the goods and services offered which shall be confirmed by a certificate of origin issued at the time of shipment.

13.9. The documentary evidence of conformity of the goods to the tender documents may be in the form of literature, drawings, and data, and shall consist of:

- (a) a detailed description of the essential technical and performance characteristic of the goods;
- (b) a list giving full particulars, including available source and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the goods for a period of two (2) years, following commencement of the use of the goods by the Procuring entity; and
- (c) A clause-by-clause commentary on the Procuring entity's Technical Specifications demonstrating substantial responsiveness of the goods and service to those specifications, or a statement of deviations and exceptions to the provisions of the Technical Specifications.

13.10. For purposes of the documentary evidence to be furnished pursuant to paragraph 2.13.3(c) above, the tenderer shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the Procurement entity in its Technical Specifications, are intended to be descriptive only and not restrictive. The tenderer may substitute alternative standards, brand names, and/or catalogue numbers in its tender, provided that it demonstrates to the Procurement entity's satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.

#### **14. Tender Security**

14.1. The tenderer shall furnish, as part of its tender, a tender security for the amount specified in the Appendix to Invitation to Tenderers.

14.2. The tender security shall be in the amount of 0.5 – 2 per cent of the tender price.

14.3. The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.14.7

14.4. The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of a bank guarantee or a bank draft issued by a reputable bank located in Kenya or abroad, or a guarantee issued by a reputable insurance company in the form provided in the tender documents or another form acceptable to the Procuring entity and valid for thirty (30) days beyond the validity of the tender.

14.5. Any tender not secured in accordance with paragraph 2.14.1 and 2.14.3 will be rejected by the Procuring entity as non-responsive, pursuant to paragraph 2.22

14.6. Unsuccessful Tenderer's tender security will be discharged or returned as promptly as possible as but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the Procuring entity.

14.7. The successful Tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.27 and furnishing the performance security, pursuant to paragraph 2.28

14.8. The tender security may be forfeited:

- (a) if a tenderer withdraws its tender during the period of tender validity specified by the procuring entity on the Tender Form; or
- (b) in the case of a successful tenderer, if the tenderer fails:
  - (i) to sign the contract in accordance with paragraph 2.27  
or
  - (ii) to furnish performance security in accordance with paragraph 2.28

## 2.15 Validity of Tenders

15.1. Tenders shall remain valid for 90 days or as specified in the Invitation to tender after the date of tender opening prescribed by the Procuring entity, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the Procuring entity as non-responsive.

15.2. In exceptional circumstances, the Procuring entity may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.14 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

## 2.16 Format and Signing of Tender

16.1. The Procuring entity shall prepare two copies of the tender, clearly marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.

16.2. The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. The latter authorization shall be indicated by written power-of-attorney accompanying the tender. All pages of the tender, except for unamend

printed literature, shall be initialed by the person or persons signing the tender.

- 16.3. The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

## **17. Sealing and Marking of Tenders**

- 17.1. The Tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as “ORIGINAL” and “COPY.” The envelopes shall then be sealed in an outer envelope.

17.2. The inner and outer envelopes shall:

- (a) Be addressed to the Procuring entity at the address given in the Invitation to Tender:
- (b) Bear, tender number and name in the Invitation for Tenders and the words, “DO NOT OPEN BEFORE,” **17<sup>TH</sup> APRIL, 2020 at 10.30am**

- 17.3. The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared “late”.

- 17.4. If the outer envelope is not sealed and marked as required by paragraph 2.17.2, the Procuring entity will assume no responsibility for the tender’s misplacement or premature opening.

## **2.18 Deadline for Submission of Tenders**

Tenders must be received by the Procuring entity at the address specified under paragraph 2.17.2 no later than **17<sup>TH</sup> APRIL, 2020 at 10.30am**

- 18.1. The Procuring entity may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.6, in which case all rights and obligations of the Procuring entity and candidates previously subject to the deadline will therefore be subject to the deadline as extended

## **2.19 Modification and Withdrawal of Tenders**

- 19.1. The tenderer may modify or withdraw its tender after the tender’s submission, provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by the Procuring Entity prior to the deadline prescribed for submission of tenders.

- 19.2. The Tenderer’s modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.17. A withdrawal notice may also be sent by

cable, telex but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.

- 19.3. No tender may be modified after the deadline for submission of tenders.
- 19.4. No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.14.7
- 19.5. The procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 19.6. The procuring entity shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

## **20. Opening of Tenders**

The Procuring entity will open all tenders in the presence of tenderers' representatives who choose to attend, **17<sup>TH</sup> APRIL, 2020.**

- 20.1. And in the location specified in the Invitation to Tender.

The tenderers' representatives who are present shall sign a register evidencing their attendance.

- 20.2. The tenderers' names, tender modifications or withdrawals, tender prices, discounts and the presence or absence of requisite tender security and such other details as the Procuring entity, at its discretion, may consider appropriate, will be announced at the opening.
- 20.3. The Procuring entity will prepare minutes of the tender opening.

## **21. Clarification of Tenders**

- 21.1. To assist in the examination, evaluation and comparison of tenders the Procuring entity may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.
- 21.2. Any effort by the tenderer to influence the Procuring entity in the Procuring entity's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

## **22. Preliminary Examination**

- 22.1. The Procuring entity will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the tenders are generally in order.
- 22.2. Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantify, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security forfeited. If there is a discrepancy between words and figures the amount in words will prevail
- 22.3. The Procuring entity may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or effect the relative ranking of any tenderer.
- 22.4. Prior to the detailed evaluation, pursuant to paragraph 2.23 the Procuring entity will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one, which conforms to all the terms and conditions of the tender documents without material deviations. The Procuring entity's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.
- 22.5. If a tender is not substantially responsive, it will be rejected by the Procuring entity and may not subsequently be made responsive by the tenderer by correction of the non-conformity.

### **23. Conversion to Single Currency**

- 23.1. Where other currencies are used, the procuring entity will convert these currencies to Kenya Shillings using the selling exchange rate on the rate of tender closing provided by the Central Bank of Kenya.

### **24. Evaluation and Comparison of Tenders**

- 24.1. The Procuring entity will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.22
- 24.2. The tender evaluation committee shall evaluate the tender within 30 days of the validity period from the date of opening the tender.
- 24.3. A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after

notification of contract award shall be considered for debarment from participating in future public procurement.

## **25. Preference**

- 25.1. Preference where allowed in the evaluation of tenders shall not exceed 15%

## **26. Contacting the Procuring entity**

- 26.1. Subject to paragraph 2.21 no tenderer shall contact the Procuring entity on any matter related to its tender, from the time of the tender opening to the time the contract is awarded.
- 26.2. Any effort by a tenderer to influence the Procuring entity in its decisions on tender, evaluation, tender comparison, or contract award may result in the rejection of the Tenderer's tender.

## **27. Award of Contract**

### **(a) Post-qualification**

- 27.1. In the absence of pre-qualification, the Procuring entity will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.
- 27.2. The determination will take into account the tenderer financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.12.3 as well as such other information as the Procuring entity deems necessary and appropriate.
- 27.3. An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the Procuring entity will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

### **(b) Award Criteria**

- 27.4. The Procuring entity will award the contract to the successful tenderer(s) whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

### **(c) Procuring entity's Right to Vary the service contract**

27.5. The Procuring entity reserves the right at the time of contract award to increase or decrease the quantity of service originally specified in the Schedule of requirements without any change in unit price or other terms and conditions

(d) **Procuring entity's Right to accept or Reject any or All Tenders**

27.6. The Procuring entity reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the Procuring entity's action

**28. Notification of Award**

28.1. Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted.

28.2. The notification of award will constitute the formation of the Contract but will have to wait until the contract is finally signed by both parties

28.3. Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.28, the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.14

**29. Signing of Contract**

29.1. At the same time as the Procuring entity notifies the successful tenderer that its tender has been accepted, the Procuring entity will send the tenderer the Contract Form provided in the tender documents, incorporating all agreements between the parties.

29.2. The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.

29.3. Within thirty (30) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.

**30. Performance Security**

30.1. Within Thirty (30) days of the receipt of notification of award from the Procuring entity, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the Procuring entity.



30.2. Failure of the successful tenderer to comply with the requirements of paragraph 2.27 or paragraph 2.28 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the award to the next lowest evaluated Candidate or call for new tenders.

### **31. Corrupt or Fraudulent Practices**

31.1. The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts when used in the present regulations, the following terms are defined as follows;

- (i) “corrupt practice” means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution; and
- (ii) “fraudulent practice” means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the Procuring entity, and includes collusive practice among tenderer (prior to or after tender submission) designed to establish tender prices at artificial non-competitive levels and to deprive the Procuring entity of the benefits of free and open competition;

31.2. The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.

31.3. Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

## **Appendix to Instructions to Tenderers**

### **Notes on the Appendix to the Instruction to Tenderers**

1. The Appendix to instructions to tenderers is intended to assist the procuring entity in providing specific information in relation to the corresponding clause in the instructions to Tenderers included in Section II and has to be prepared for each specific procurement.
2. The procuring entity should specify in the appendix information and requirements specific to the circumstances of the procuring entity, the goods to be procured and the tender evaluation criteria that will apply to the tenders.
3. In preparing the Appendix the following aspects should be taken into consideration;
  - (a) The information that specifies and complements provisions of Section II to be incorporated
  - (b) Amendments and/or supplements if any, to provisions of Section II as necessitated by the circumstances of the goods to be procured to be also incorporated
4. Section II should remain unchanged and can only be amended through the Appendix.
5. Clauses to be included in this part must be consistent with the public procurement law and the regulations.

## Appendix to Instructions to Tenderers

The following information regarding the particulars of the tender shall complement supplement or amend the provisions of the instructions to tenderers. Wherever there is a conflict between the provision of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers

### INSTRUCTIONS TO TENDERERS REFERENCE

### PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS

2.1.1	<i>Particular of eligibility and qualification document of evidence required</i> <i>(a) Certificate of incorporation</i> <i>(b) valid Tax compliance</i> <i>© Company profile using business Questionnaire</i> <i>(d) Treasury Certificate for Special group</i> <i>e) person with disabilities must attach evidence registration with <b>national council of person living with disabilities</b></i>
2.14.1	<i>Provide a bid bond( tender security) of Ksh50,000/= issued by reputable bank or insurance firms approved by Public Procurement Regulatory Authority of Kenya (PPRA)</i>
2.18.1	<i>17<sup>th</sup> APRIL 2020 at 10.30 am</i>
2.29.1	<i>As in 2.18.1 above</i>
2.30	<i>1% of the Tender sum of the Contract if applicable.</i>

*(Complete as necessary)*

### SECTION III: GENERAL CONDITIONS OF CONTRACT

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## **SECTION III - GENERAL CONDITIONS OF CONTRACT**

### **1. Definitions**

- 1.1. In this Contract, the following terms shall be interpreted as indicated:-
- (a) “The Contract” means the agreement entered into between the Procuring entity and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
  - (b) “The Contract Price” means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations
  - (c) “The Goods” means all of the equipment, machinery, and/or other materials, which the tenderer is required to supply to the Procuring entity under the Contract.
  - (d) “The Procuring entity” means the organization purchasing the Goods under this Contract.
  - (e) “The Tenderer” means the individual or firm supplying the Goods under this Contract.

### **2. Application**

- 2.1. These General Conditions shall apply in all Contracts made by the Procuring entity for the procurement installation and commissioning of equipment

### **3. Country of Origin**

- 3.1. For purposes of this clause, “Origin” means the place where the Goods were mined, grown or produced.
- 3.2. The origin of Goods and Services is distinct from the nationality of the tenderer.

### **4. Standards**

- 4.1. The services supplied under this Contract shall conform to the standards mentioned in the Technical Specifications.

### **5. Use of Contract Documents and Information**

5.1. The tenderer shall not, without the Procuring entity's prior written consent, disclose the Contract, or any provision therefore, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Procuring entity in connection therewith, to any person other than a person employed by the tenderer in the performance of the Contract.

5.2. The tenderer shall not, without the Procuring entity's prior written consent, make use of any document or information enumerated in paragraph 3.5.1 above

5.3. Any document, other than the Contract itself, enumerated in paragraph 3.5.1 shall remain the property of the Procuring entity and shall be returned (all copies) to the Procuring entity on completion of the Tenderer's performance under the Contract if so required by the Procuring entity

## **6. Patent Rights**

6.1. The tenderer shall indemnify the Procuring entity against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof in the Procuring entity's country

## **7. Performance Security**

7.1. Within thirty (30) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the Procuring entity the performance security in the amount specified in Special Conditions of Contract.

7.2. The proceeds of the performance security shall be payable to the Procuring entity as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.

7.3. The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Procuring entity and shall be in the form of a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in Kenya or abroad, acceptable to the Procuring entity, in the form provided in the tender documents.

7.4. The performance security will be discharged by the Procuring entity and returned to the Candidate not later than thirty (30) days following the date of completion of the Tenderer's performance obligations under the Contract, including any warranty obligations, under the Contract

## **8. Inspection and Tests**

8.1. The Procuring entity or its representative shall have the right to inspect and/or to test the goods to confirm their conformity to the Contract specifications. The Procuring entity shall notify the tenderer in writing in a timely manner, of the identity of any representatives retained for these purposes.

8.2. The inspections and tests may be conducted in the premises of the tenderer or its subcontractor(s), at point of delivery, and/or at the Goods' final destination. If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring entity.

## **Payment**

12.1. The method and conditions of payment to be made to the tenderer under this Contract shall be specified in Special Conditions of Contract

12.2. Payments shall be made promptly by the Procuring entity as specified in the contract

## **13. Prices**

13.1. Prices charged by the tenderer for goods delivered and services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its tender.

13.2. Contract price variations shall not be allowed for contracts not exceeding one year (12 months)

13.3. Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.

13.4. Price variation request shall be processed by the procuring entity within 30 days of receiving the request.

## **14. Assignment**

14.1. The tenderer shall not assign, in whole or in part, its obligations to perform under this Contract, except with the Procuring entity's prior written consent

## **15. Subcontracts**

15.1. The tenderer shall notify the Procuring entity in writing of all subcontracts awarded under this Contract if not already specified in the tender. Such notification, in the original tender or later, shall not relieve the tenderer from any liability or obligation under the Contract

## **16. Termination for default**

16.1. The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part

- (a) if the tenderer fails to deliver any or all of the service within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring entity
- (b) if the tenderer fails to perform any other obligation(s) under the Contract
- (c) if the tenderer, in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the Contract

16.2. In the event the Procuring entity terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, equipment similar to those undelivered, and the tenderer shall be liable to the Procuring entity for any excess costs for such similar goods.

## **17. Liquidated Damages**

17.1. If the tenderer fails to deliver any or all of the goods within the period(s) specified in the contract, the procuring entity shall, without prejudice to its other remedies under the contract, deduct from the contract prices liquidated damages sum equivalent to 0.5% of the delivered price of the delayed items up to a maximum deduction of 10% of the delayed service. After this the tenderer may consider termination of the contract.

## **18. Resolution of Disputes**

18.1. The procuring entity and the tenderer shall make every effort to resolve amicably by direct informal negotiation and disagreement or dispute arising between them under or in connection with the contract

18.2. If, after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract



dispute, either party may require adjudication in an agreed national or international forum, and/or international arbitration.

## **19. Language and Law**

19.1. The language of the contract and the law governing the contract shall be English language and the Laws of Kenya respectively unless otherwise stated.

## **20. Force Majeure**

20.1. The tenderer shall not be liable for forfeiture of its performance security or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

## **SECTION IV- SPECIAL CONDITIONS OF CONTRACT**

### **Notes on Special Conditions of Contract**

The clauses in this section are intended to assist the procuring entity in providing contract-specific information in relation to corresponding clauses in the General Conditions of Contract.

The provisions of Section IV complement the General Conditions of Contract included in Section III, specifying contractual requirements linked to the special circumstances of the procuring entity and the goods being procured. In preparing Section IV, the following aspects should be taken into consideration.

- (a) Information that complement provisions of Section III must be incorporated and
- (b) Amendments and/or supplements to provisions of Section III, as necessitated by the circumstances of the goods being procured must also be incorporated.

## **SECTION IV- SPECIAL CONDITIONS OF CONTRACT**

- 4.1. Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, between the GCC and the SCC, the provisions of the SCC herein shall prevail over these in the GCC.
42. Special conditions of contract as relates to the GCC

<b>REFERENCE OF GCC</b>	<b>SPECIAL CONDITIONS OF CONTRACT</b>
3.7.1	<i>Performance security where applicable will be -1% of the Tender price in form of Bank guarantee from reputable bank.</i>
3.12.1	<i>Payment of the contract will be made to the Contractor, on the Completion of supply, inspection and acceptance of goods Within 30days after the receipt of the invoice Price adjustment will not be allowed</i>
3.18.1	<i>Both parties shall agree on the appointment of an Arbitrator for the resolution of any disputes failure to concur, the arbitrators shall be appointed by the Chairman or vice chairman of the Institute of the –Arbitrators Kenya Branch.</i>
3.19.1	<i>The Contract shall be governed by Kenyan Law</i>

## **SECTION V - TECHNICAL SPECIFICATIONS**

### **5.1 General**

- 1.1. These specifications describe the requirements for goods. Tenderers are requested to submit with their offers the detailed specifications, drawings, catalogues, etc for the products they intend to supply
- 1.2. Tenderers must indicate on the specifications sheets whether the equipment offered comply with each specified requirement.

1.3. All the dimensions and capacities of the equipment to be supplied shall not be less than those required in these specifications. Deviations from the basic requirements, if any shall be explained in detail in writing with the offer, with supporting data such as calculation sheets, etc. The procuring entity reserves the right to reject the products, if such deviations shall be found critical to the use and operation of the products.

1.4. The tenderers are requested to present information along with their offers as follows:

- (i) Shortest possible delivery period of each product
- (ii) Information on proper representative and/or workshop for back-up service/repair and maintenance including their names and addresses.

## SECTION VI DESCRIPTION OF SERVICES

### 1: SCOPE OF CLEANING WORKS

The institution intends to contract a professional cleaning firm to provide comprehensive cleaning services specified in the description of service for a contract period of two years.

#### **A): SCHEDULE OF CLEANING:**

Tentatively the contractor will be expected to engage in cleaning services from 6:30a.m in the morning to 4.00p.m. in the evening during weekdays. General cleaning will also be done on Saturdays as and when required. Between 700a.m to 1.00pm.

#### **B): EQUIPMENT AND CLEANING MATERIALS:**

The contractor will be expected to use own equipment in providing the services and provide cleaning materials in quantities and of quality to ensure efficient and uninterrupted performance of duty.

**C): STAFFING:**

The contractor will be expected to deploy a minimum of 24 cleaning staff with not more than a third being of the same gender.

**D): UNIFORM AND BADGES:**

The contractor will provide the cleaning staff with uniform and identification badges which they will be required to put on all the time when they are working for the institution. The contractor shall provide and maintain high standard of cleanliness to all uniforms (including footwear.) plus provide name tags to be worn by the contracted cleaning personnel when performing their duties. Two sets of properly fitting uniforms are recommended for each cleaning contracted staff.

**C): UNACCEPTABLE METHODS**

**Methods** of cleaning which would impair safe working arrangement or cause nuisance, lead to infection , damage to institution’s property or inconvenience to student and staff are unacceptable. The contractor shall at the direction of the PHO investigate the unacceptable method and undertake the appropriate disciplinary action.

**D): CLEANING WORKS ORDERS:**

The successful contractor contractor’s representatives in consultation with the PHO shall provide in writing specific cleaning work orders within 14 days from commencement of duties. (this time frame must be strictly adhered to) cleaning checklist must be accessible and available on site at all time.

The site orders include;

- The number of cleaning personnel required on site
- Targets to be meet
- Uniform and dress standards
- General duties
- Required documentation: cleaning roasters, attendance registers, duty roasters and any other necessary documentation.
- Mandatory meetings.
- Time for reporting for duties.

Any signed cleaning works orders shall be deemed to be part of the contract.

The successful contractor shall ensure that every staff member understands and complies with cleaning work order.

## **2: SCOPE OF THE CLEANING SERVICES INCLUDES.**

1. Cleaning of toilets as specified in the schedule
2. General cleanings all areas as specified in the schedules
3. Provision of cleaning consumables materials and equipment for, in providing contracted services.

## **CONSUMABLES.**

- Handwashing CREAM \ SOAP
- Toilet balls(colored)
- Tile floor maintainer
- Detergents
- Stain removers
- Jik or relevant
- Harpic toilet cleaners
- Disinfectant
- Toilet detergents and disinfectant
- Carpet deodorants
- Carpet shampoo
- Air fresheners
- Wood furniture polishers

## **EQUIPMENTS AND TOOLS.**

- Cobweb removers
- Mop Buckets.
- Toilets brushes and holders (WHITE)
- Squeezers
- Kentucky or round mops
- Brooms /buffing machines
- Yellow dusters
- Dust masks
- Han brushes
- Window cleaner
- light and heavy duty gloves cleaners.
- Heavy duty gumboots.
- To provide signage

However the contractor shall be expected to specify a list of all consumables, tools and equipment to be used to achieve the required standards in the form.

Provision of personnel to execute the contract.

Cleaning personnel.

No.	designation	Minimum number
1.	Station head supervisor	1
2.	Deputy head supervisors	2
3.	cleaners	22

The contractor shall be required to maintain the highest standards of cleanliness and decorum as is applicable to learning institutions.

For this reasons his obligation will be the following against which standards are measured.

## **FLOORS.**

### **CARPETED AREAS;**

- Daily vacuum clean the carpeted areas daily using a vacuum cleaner machine and to be shampooed once every month.

### **CONCRETE:**

- Scrub using scrubbing machines and stain removing detergent and to retain them clean at all times.

### **TILED FLOORS;**

- Strip, polish and buff to the tiled devoid of stains, stickers, litters. and any form of dirt, to retain them shinny all the time.

### **WOODEN SURFACES;**

- Clean to retain the polish all the time.
- Walls and pillars
- Clean thoroughly without removing (peeling) of the original paint.
- Remove cobwebs, dirt, ugly marks, or stains.
- Remove bird nests and clean bird droppings.

### **GLASS WALLS WINDOWS, DOOR AND SIGN BOARDS**

- Clean them and keep the devoid of dust or masks.
- Furniture, counter, booths, desks.
- Dust chairs daily and scrub them on weekly basis to retain the original color
- Clean and dust tables and counters on daily basis
- Arrange all furniture in an orderly manner
- Remove disused and broken furniture and move it to designated areas.

### **SKIRTING AND EDGES;**

- Dump-dust daily and remove all dust, dirt and stains

- Scrub to remove accumulated polish or wax
- Refuse collection points
- Sweep thoroughly, wash and dispose waste and food remain properly using plastic bags

**TOILETS;** the contractor will be required to maintain a highest standard of cleaning methods, appearance and infection control to the satisfaction of ;the housekeeper.

Toilets being high risk areas, the contactor obligation will include the fo0llowing;

**TOILET BOWLS;**

**CLEAN TOILET BOWLS;**

Clean toilet bowls and retain them sparkling clean and free from unpleasant odors and stains all the times, ensure toilets are flushed after every use.

**URINALS:**

Clean toilet bowls and retain them sparkling clean and free from unpleasant odors and stains all the times, stock urinals with sufficient toilet balls and ensure tis functional.

**SANITARY BIN;**

Supply sufficient step on sanitary bins that shall be replaced at least once filled up.

**TOILET / BATHROOM FLOORS, MIRRORS AND WALLS**

- Clean toilet/bathroom walls as often as necessary and remove all stains continuously, mop the toilet thrice a day using clean soapy water and disinfectant.
- Floors should remain dry throughout the day.
- Report immediately any blockage or any plumbing problems to housekeeper.

**REFUSE COLLECTION POINTS;**



- Sweep thoroughly wash, and dispose waste and food remains properly using plastic bags to waste disposal site.
- Wash the areas thoroughly and disinfect them daily and line the bins provided by the housekeeper

**Offices;**

They will be mopped dusted remove cobwebs,

**Contractor should adhere to:**

- Clean toilet to the expected high standard and control infections
- Provide hand wash for toilet housed in the offices
- Provide adequate toilet balls to all urinals
- Clean and remove cobwebs, dirty mark sand stains.
- Remove all litters and lose dirt in the ablution area.

**(QUOTE PER SQUARE FOOT)** [*Text of Technical Specifications to be inserted in the tender documents by the Procuring entity, as applicable*]  
SCOPE OF WORK.

NO.	LOCATION /AREA	MEASUREMENT	MONTHLY CHARGE	TOTAL FOR 24MONTHS
1	<b>Carpet areas</b>			
	a) office	3595		
	b) studios	2385		
	c) conference room	340		
	d) church	1302		

2.	<b>Uncarpeted area</b>	
	a) office	3598
	b) classroom	26455
	c) studios	2384
	d) conference room	280
	e) church	1302
	f) preview theatre	
	g) security and surrounding pavements	1696
	h) labs/workshops	3260
	i) clinic	360
3.	<b>PUBLIC AREAS</b>	
	a) all corridors	8170
	b) drainage systems	2814
	C) foyer	3323
	d) walkways	3568
4.	<b>TOILETS AND URINALS(NO)</b>	
	a) hand wash sinks	105
	b) mirrors	90
	c) toilet floor	9,876
	d) corridors	20,865
	e) windows	2785
	f) walls	13,865
5.	<b>SANITARY BIN</b>	<b>30 NO.</b>
6.	<b>DINNING HALL</b>	
	a) window	3072
	b) doors	109
	c) walls	1,805
	d) table/seats	565
	e) student pantry area	3,081
7.	<b>Hostel area and the surrounding</b>	
	a) corridor	2,840
	b) staircases	2,900
	c) pavements	2,660
	d) cloth line area	11,900
	e) washroom	12,600
	f) hand wash sinks	846
	g) windows on the ground floor	2,480
8	<b>TOILETS, BATHROOMS</b>	

**AND URINALS**

a) mirrors	480
b) floors	5,560
c) windows	480
d) hand wash sinks	12,600
E) walkways	2,900

The contractor shall be paid as per the signed job cards.

**SECTION VI- SCHEDULE OF REQUIREMENTS**

Number	Description	Quantity	Delivery schedule (shipment) In Weeks/months from _____ <sup>1</sup>
--------	-------------	----------	--

**SECTION VII - PRICE SCHEDULE FOR GOODS**

Name of tenderer \_\_\_\_\_ Tender Number \_\_\_\_\_ Page \_\_\_\_\_ of \_\_\_\_\_

<sup>1</sup> The Procuring entity must specify here the date from which the delivery schedule will start. That date should be either the date of the contract award, or the date of contract signature, or the date of opening of letter of credit, or the date of confirmation of the Letter of Credit, as appropriate. The Tender Form should include only a cross reference to this Schedule.

1	2	3	4	5	6	7
Item	Description	Country of origin	Quantity	Unit price	Total Price EXW per item (cols. 4x5)	Unit price of other incidental services payable

Signature of tenderer \_\_\_\_\_

*Note:* In case of discrepancy between unit price and total, the unit price shall prevail.

## **EVALUATION CRITERIA**

### **MANDATORY REQUIREMENT (MR) TO QUALIFY**

The following mandatory requirements must be met notwithstanding other requirements before the application is qualified for further evaluation as per technical specifications:

#### **NO REQUIREMENTS**

#### **APPLICANT RESPONSE**

- MR1 Provide documentary evidence of the company's certificate of incorporation/ registration
  
- MR2 Provide certified copy of the company's valid current certificate of tax compliance issued by Kenya revenue authority(KRA)
  
- MR3 Submit a completed company's profile using the confidential business questionnaire format attached
  
- MR4 Provide a bid bond (tender security) of **Kshs 50,000.00.**
  
- MR5 Provide audited accounts for the last two financial years-2016-2017 and 2017-2018
  
- MR6 Certification from NEMA on sanitary disposal.
  
- MR7 Pagination or serialization of the bid document

MR8 Standard tender forms be filled , stamped and signed

**TECHNICAL EVALUATION**

Evaluation attribute	Tenderer's response	YES	NO
<b>1</b> Provide a list of at least 3 clients and reference to which the company has provided similar service in the last two years (attach copies of LPO/references /contract awarded	Attach Lso's/contracts or recommendations	<ul style="list-style-type: none"> <li>• 5 or more clients: <b>10marks.</b></li> <li>• Others prorated at: Number of clients x30/5</li> </ul>	<b>10MARKS</b>
<b>2</b> <ul style="list-style-type: none"> <li>➤ Provide certified labor laws compliance certificate in relation to staff remuneration work injury benefit policy,</li> <li>➤ NSSF certificate</li> <li>➤ NHIF certificate remittance</li> <li>➤ -Certification documents from NEMA on where to dispose sanitary.</li> <li>➤ Professional indemnity insurance cover for staff.</li> <li>➤ Certificate of good conduct for all cleaners</li> </ul>	Attach documents.	<ul style="list-style-type: none"> <li>• Labor law certificate <b>5 marks.</b></li> <li>• NSSF certificate <b>5marks.</b></li> <li>• NHIF certificate of remittance <b>5 marks.</b></li> <li>• Certification from NEMA for disposal of sanitary <b>5 marks.</b></li> <li>• Indemnity cover for staff <b>5 marks.</b></li> <li>• Valid Certificate of good conduct of all the staff <b>5marks</b></li> </ul>	<b>30 MARKS</b>
<b>3</b> Proof of fleet capacity at least two	Attach copies of log book or lease agreement or proof of outsourced transport services	<ul style="list-style-type: none"> <li>• 2 log books attached <b>5 marks</b></li> </ul>	<b>5marks</b>
<b>4</b> <ul style="list-style-type: none"> <li>➤ Equipment and</li> </ul>	Documentation	<ul style="list-style-type: none"> <li>• Equipment and</li> </ul>	

<p>consumable list of detergent, disinfectant must be acceptable and recommended.</p> <ul style="list-style-type: none"> <li>➤ Photos of 5 no of available cleaning tools and equipment contract-wet and dry sanction machine each a short description and its uses</li> <li>➤ Protective gear i.e. labelled uniform, name tags, protective shoes and heavy duty elbow length gloves.</li> <li>➤ Sanitary collection equipment</li> </ul>	<p>/descriptive on what will be used. Uniform be branded for identification/p rovide uniforms</p>	<p>consumable attached. Attach list and picture.<b>5 marks.</b></p> <ul style="list-style-type: none"> <li>• Uniforms, protective gear gloves pictures attached. <b>5 marks.</b></li> <li>• Sanitary collection bins pictures attached. <b>5 marks.</b></li> </ul>	<p><b>15 marks</b></p>
<p><b>5 Personnel required</b></p> <ul style="list-style-type: none"> <li>• Competence. <ul style="list-style-type: none"> <li>-Supervisor and managers.1 years or 2yrs</li> <li>-cleaners</li> </ul> </li> </ul>	<p>Supervisor- Diploma in housekeeping, 1yr experience in an institution. Cleaners – 2yr experience. Staff policy document attached</p>	<ul style="list-style-type: none"> <li>• Supervisors with diploma and 1 year experience <b>5 marks.</b></li> <li>• Cleaners with 2yrs experience <b>5marks</b></li> </ul>	<p><b>10 marks</b></p>
<p><b>6 Staffing</b></p> <ul style="list-style-type: none"> <li>• Proposed no of staff to be deployed per area.</li> </ul>	<p>Staff policy document attached</p>	<ul style="list-style-type: none"> <li>• Attach staff work plan duties allocation schedule per staff .<b>10 marks</b></li> </ul>	<p><b>10 marks</b></p>
<p><b>7 Work plan methodology and execution.</b></p> <ul style="list-style-type: none"> <li>-daily duty procedure and cleaning procedure on different floors</li> </ul>	<p>Provided signed work plan procedures</p>	<ul style="list-style-type: none"> <li>• Attach work plan schedule.<b>10 marks</b></li> </ul>	<p><b>10 marks</b></p>

8 Financial stability(liquidity)	Attach company financial book of accounts	• Profitability of (1-10%) <b>5marks</b>	<b>5 marks</b>
a) Profitability margin*			
b) Liquidity Ration**	Balance sheet	• Ratio 2:1 <b>5marks</b>	<b>5 marks</b>

Note:

**PASS MARK 70%**

\*profitability margin =  $\frac{\text{EBIT}}{\text{Gross Revenue/sales}}$

\*\* Liquidity ratio =  $\frac{\text{current assets}}{\text{Current liabilities}}$

**Note: The Institution may carry out due diligence to clarify on some issues in compliance with the Public Procurement and Asset Disposal Act, 2015.**

Financial will be ranked and the best ranked having the lowest price will be declared the lowest Evaluated Tender.

s/n	Name of tenderers listed from the lowest to the highest tender price	Rank
-----	--	------

- 1.
- 2.
- 3.

## **SECTION VIII - STANDARD FORMS**

### **Notes on the sample Forms**

1. Form of Tender - The form of tender must be completed by the tenderer and submitted with the tender documents. It must also be duly signed by duly authorized representatives of the tenderer.

2. Confidential Business Questionnaire Form -This form must be completed by the tenderer and submitted with the tender documents.

3. Tender Security Form- When required by the tender documents the tender shall provide the tender security either in the form included herein or in another format acceptable to the procuring entity.

4. Contract Form- The Contract Form shall not be completed by the tenderer at the time of submitting the tender. The Contract Form shall be completed after contract award and should incorporate the accepted contract price.

5. Performance Security Form - The performance security form should not be completed by the tenderers at the time of tender preparation. Only the



successful tenderer will be required to provide performance security in the form provided herein or in another form acceptable to the procuring entity.

6. Bank Guarantee for Advance Payment Form - When Advance payment is requested for by the successful bidder and agreed by the procuring entity, this form must be completed fully and duly signed by the authorized officials of the bank.

7. Manufacturers Authorization Form - When required by the tender documents this form must be completed and submitted with the tender documents. This form will be completed by the manufacturer of the goods where the tenderer is an agent.

8.1 **FORM OF TENDER**

To: \_\_\_\_\_ Date \_\_\_\_\_  
Tender No. \_\_\_\_\_  
\_\_\_\_\_  
*[Name and address of procuring entity]*

Gentlemen and/or Ladies:

1. Having examined the tender documents including Addenda Nos. .... *[Insert numbers]*, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply deliver, install and commission (..... *(Insert equipment description)*) in conformity with the said tender documents for the sum of ..... *(total tender amount in words and figures)* or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.

2. We undertake, if our Tender is accepted, to deliver install and commission the equipment in accordance with the delivery schedule specified in the Schedule of Requirements.

3. If our Tender is accepted, we will obtain the guarantee of a bank in a sum of equivalent to \_\_\_\_\_ percent of the Contract Price for the due performance of the Contract , in the form prescribed by ..... *( Procuring entity)*.

4. We agree to a bid by this Tender for a period of ..... *[Number]* days from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

5. This Tender, together with your written acceptance thereof and your notification of award, shall constitute a Contract, between us. Subject to signing of the Contract by the parties.

6. We understand that you are not bound to accept the lowest or any tender you may receive.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_

\_\_\_\_\_  
[Signature]

\_\_\_\_\_  
[In the capacity of]

Duly authorized to sign tender for an on behalf of \_\_\_\_\_

8.2 **CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM**

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2 (c) whichever applied to your type of business

You are advised that it is a serious offence to give false information on this form

*Part 1 – General:*

Business Name  
.....  
...

Location of business premises.  
.....

Plot No..... Street/Road  
.....

Postal Address ..... Tel No. .... Fax ..... E  
mail .....

Nature of Business  
.....

Registration Certificate No.  
.....

Maximum value of business which you can handle at any one time – Kshs.

Name of your bankers ..... Branch  
.....

Part 2 (a) –

Sole Proprietor

Your name in full  
.....

..... Age .....

Nationality .....

Country of origin  
.....

- Citizenship details  
.....  
.....  
.....

- 

Part 2 (b)

Partnership

Given details of partners as follows:

Name	Nationality	Citizenship	Shares
1.	.....	.....	.....
2.	.....	.....	.....
3.	.....	.....	.....
4.	.....	.....	.....

Part 2 (c) –

Registered Company

Private or Public

.....  
.....

State the nominal and issued capital of company-

Nominal Kshs.

Issued Kshs.

.....

Given details of all directors as follows

Name	Nationality	Citizenship	Shares
1.	.....	.....	.....
2.	.....	.....	.....
3.	.....	.....	.....
4.	.....	.....	.....
5.	.....	.....	.....

.....  
Date ..... Signature of Candidate  
.....

If a Kenya Citizen, indicate under “Citizenship Details” whether by Birth Naturalization or Registration.

### 8.3 TENDER SECURITY FORM

Whereas ..... [*Name of the tenderer*]  
(Hereinafter called “the tenderer”) has submitted its tender dated .....  
[*Date of submission of tender*] for the supply, installation and commissioning of  
..... [*Name and/or description of the equipment*] (Hereinafter called  
“the Tender”) ..... KNOW ALL PEOPLE by these  
presents that WE ..... of ..... having our registered  
office at ..... (Hereinafter called “the Bank”), are bound unto  
..... [*Name of procuring entity*] (Hereinafter called “the Procuring  
entity”) in the sum of ..... For which payment well and truly to be  
made to the said Procuring entity, the Bank binds itself, its successors, and assigns  
by these presents. Sealed with the Common Seal of the said Bank this \_\_\_\_\_  
\_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_.

THE CONDITIONS of this obligation are:-

1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or
2. If the tenderer, having been notified of the acceptance of its Tender by the Procuring entity during the period of tender validity:
  - (a) fails or refuses to execute the Contract Form, if required; or
  - (b) fails or refuses to furnish the performance security in accordance with the Instructions to tenderers;

We undertake to pay to the Procuring entity up to the above amount upon receipt of its first written demand, without the Procuring entity having to substantiate its demand, provided that in its demand the Procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above date.

*[Signature of the bank]* \_\_\_\_\_  
*(Amend accordingly if provided by Insurance Company)*

## 8.4 CONTRACT FORM

THIS AGREEMENT made the \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_ between ..... [*name of Procurement entity*] of ..... [*Country of Procurement entity*] (Hereinafter called “the Procuring entity) of the one part and ..... [*Name of tenderer*] of ..... [*City and country of tenderer*] (Hereinafter called “the tenderer”) of the other part;

WHEREAS the Procuring entity invited tenders for certain goods] and has accepted a tender by the tenderer for the supply of those goods in the sum of ..... [*Contract price in words and figures*] (Hereinafter called “the Contract Price).

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to:
2. The following documents shall be deemed to form and be read and construed as part of this Agreement viz:
  - (a) The Tender Form and the Price Schedule submitted by the tenderer
  - (b) The Schedule of Requirements
  - (c) The Technical Specifications
  - (d) The General Conditions of Contract
  - (e) The Special Conditions of contract; and
  - (f) The Procuring entity’s Notification of Award
3. In consideration of the payments to be made by the Procuring entity to the tenderer as hereinafter mentioned, the tender hereby covenants with the Procuring entity to provide the goods and to remedy defects therein in conformity in all respects with the provisions of the Contract
4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provisions of the goods and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written.

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for the Procuring entity

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for the tenderer in the presence of \_\_\_\_\_

*(Amend accordingly if provided by Insurance Company)*

## 8.5 PERFORMANCE SECURITY FORM

To .....  
[Name of procuring entity]

WHEREAS ..... [Name of tenderer] (Hereinafter called “the tenderer”) has undertaken, in pursuance of Contract No. \_\_\_\_\_ [Reference number of the contract] dated \_\_\_\_\_ 20 \_\_\_\_\_ to supply ..... [Description of goods] (Hereinafter called “the Contract”).

AND WHEREAS it has been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for the sum specified therein as security for compliance with the Tenderer’s performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the tenderer a guarantee:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of ..... [amount of the guarantee in words and figure] and we undertake to pay you, upon your first written demand declaring the tenderer to be in default under the Contract and without cavil or argument, any sum or sums within the limits of ..... [Amount of guarantee] as aforesaid, without you needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_

Signed and seal of the Guarantors

\_\_\_\_\_  
[Name of bank or financial institution]

\_\_\_\_\_  
[Address]

\_\_\_\_\_  
[Date]



**8.6 BANK GUARANTEE FOR ADVANCE PAYMENT FORM**

To .....  
[Name of procuring entity]

[Name of tender] .....

Gentlemen and/or Ladies:

In accordance with the payment provision included in the Special Conditions of Contract, which amends the General Conditions of Contract to provide for advance payment, ..... [Name and address of tenderer] (hereinafter called “the tenderer”) shall deposit with the Procuring entity a bank guarantee to guarantee its proper and faithful performance under the said Clause of the Contract in an amount of ..... [Amount of guarantee in figures and words].

We, the ..... [bank or financial institutions], as instructed by the tenderer, agree unconditionally and irrevocably to guarantee as primary obligator and not as surety merely, the payment to the Procuring entity on its first demand without whatsoever right of objection on our part and without its first claim to the tenderer, in the amount not exceeding ..... [Amount of guarantee in figures and words]

We further agree that no change or addition to or other modification of the terms of the Contract to be performed there-under or of any of the Contract documents which may be made between the Procuring entity and the tenderer, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall remain valid in full effect from the date of the advance payment received by the tenderer under the Contract until ..... [Date].

Yours truly,

Signature and seal of the Guarantors

\_\_\_\_\_  
[Name of bank or financial institution]

\_\_\_\_\_  
[Address]

\_\_\_\_\_  
[Date]

**8.7 MANUFACTURER’S AUTHORIZATION FORM**

To *[name of the Procuring entity]* .....

WHEREAS ..... *[Name of the manufacturer]* who are established and reputable manufacturers of ..... *[Name and/or description of the goods]* having factories at ..... *[Address of factory]* do hereby authorize ..... *[Name and address of Agent]* to submit a tender, and subsequently negotiate and sign the Contract with you against tender No. .... *[Reference of the Tender]* for the above goods manufactured by us.

We hereby extend our full guarantee and warranty as per the General Conditions of Contract for the goods offered for supply by the above firm against this Invitation for Tenders.

\_\_\_\_\_  
*[Signature for and on behalf of manufacturer]*

*Note:* This letter of authority should be on the letterhead of the Manufacturer and should be signed by a person competent.

**8.8 LETTER OF NOTIFICATION OF AWARD**

Address of Procuring Entity

\_\_\_\_\_  
\_\_\_\_\_

To: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

RE: Tender No. \_\_\_\_\_

Tender Name \_\_\_\_\_

This is to notify that the contract/s stated below under the above mentioned tender have been awarded to you.

\_\_\_\_\_  
\_\_\_\_\_

1. Please acknowledge receipt of this letter of notification signifying your acceptance.
2. The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.
3. You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.

*(FULL PARTICULARS)* \_\_\_\_\_

\_\_\_\_\_

SIGNED FOR ACCOUNTING OFFICER

**8.9 FORM RB 1**

**REPUBLIC OF KENYA**

**PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD**

APPLICATION NO.....OF.....20.....

BETWEEN

.....APPLICANT

AND

.....RESPONDENT (*Procuring Entity*)

Request for review of the decision of the..... (*Name of the Procuring Entity*) of  
.....dated the...day of .....20.....in the matter of Tender No.....  
...of .....20...

**REQUEST FOR REVIEW**

I/We.....,the above named Applicant(s), of address: Physical  
address.....Fax No.....Tel. No.....Email ....., hereby request the  
Public Procurement Administrative Review Board to review the whole/part of the above  
mentioned decision on the following grounds , namely:-

- 1.
- 2.
- Etc.

By this memorandum, the Applicant requests the Board for order/orders that: -

- 1.
- 2.
- Etc

SIGNED ..... (Applicant)

Dated on.....day of ...../...20...

---

**FOR OFFICIAL USE ONLY**

Lodged with the Secretary Public Procurement Administrative Review Board on  
..... day of .....20.....

SIGNED

Board Secretary

**G. Tender-Securing Declaration (Mandatory)**

Date: .....[insert **date** (as day, month and year)] Tender  
No.: .....[insert **number of Tendering process**] Alternative  
No.: / .....[insert **identification No if this is a Tender for an alternative**]  
To: .....[insert **complete name of Procuring Entity**] We, the undersigned, declare that: We understand that, according to your conditions, Tenders must be supported by a Tender-Securing Declaration. We accept that we will automatically be suspended from being eligible for Tendering in any contract with the Procuring Entity for the period of time of ..... [insert **number of months or years**] starting on .....[insert **date**], if we are in breach of our obligation(s) under the Tender conditions, because we;

***(Sections 39, 40, 41, 42, 43 & of the PPD Act, 2005)***

I/We/Messrs.....

of Street, Building, P O Box.....

.....

Contact/Phone/E mail.....

Declare that Public Procurement is based on a free and fair competitive Tendering process which should not be open to abuse.

I/We.....

Declare that I/We will not offer or facilitate, directly or indirectly, any inducement or reward to any public officer, their relations or business associates, in connection with

Tender/Tender No .....

For or in the subsequent performance of the contract if I/We am/are successful.

Authorized Signature.....

Name and Title of Signatory.....

**FOLLOWING THE EXECUTIVE ORDER NO.2 OF 2018 ISSUED BY THE  
PRESIDENCY**

**Mandatory document (fill the form with details)**

NO	REQUIREMENT	REQUIREMENT
1	Supplier Name	
2	KRA Pin Number	
3	Supplier Telephone Number.	
4	Supplier Postal Address	
5	Registration Number	
6	Tax Compliance Expiry Date;	
7	License/Permit Number.	
8	Permit Expiry Date;	
10	Technical Capability Statement	
	- Core Competencies Of The Firm	
	- Past Performance (Similar Contracts With Government Entities/Private Entities)	
	- Number Of Full Time Employees	
11	Company/Supplier Turnover yearly	
12	Available Lines Of Credit	
13	Names Of Directors	